| Team number | Team and Project | Suggestions/New Learnings | Challenges | Contribution |
|----------------|--|--|---|---|
| 1 | ACCION Asset Financing for Smallholder Farmers | Talk to all AAs on learning A Robust versatile scoring model will be essential - lots of learning available on it - Mimansa Create a varied group of data analytics / scoring patterns. B12 Case for AA Learnt about how biodegradable waste is processed & how innovative systems all leveraged to solve the problem Explore FLDG and other blended finance products Rayin - Sunhita – CSF Dvara - would love to collaborate on agri finance research | How to build the Biz case for the incremental income ? Compelling enough? | - Climate facility conversation - SWATI WWB |

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| 2 | IIMA Bharat Inclusion Initiative 2.0 | empanelment process / banks. could be looked at - Maansi MIC | What doesn't work - OP.ED white paper - SWATI WWB | NPCI supply side - Swati WWB We will be happy to host learning session- Debdoot(Accion) Dvara - Would like to work on research opportunities focusing on productive credit Pre credit Score + other innovative finance public goods Ranjnii + Abhishek + Sannila - CGF Start ups whose offerings can be tested & customized for BC channel Grameen : innovation readily Offered for scaling through BC channel - Grameen Scaling Grameen can learn about how They evaluate Startups & their offerings. Innovators will benefit. Proposition articulating for partners as well - SWATI WWB |

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|----------------|--|--|---|--------------|
| 3 | Grameen Testing Innovations in BC Channel | 0 MDC's Discoverability Overwatching of BC's in rural areas Over changing and other focus by BCs leading to erosion of trust Mitul MSC | Current working of PSBs & RRBs - WWB | |

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| 4 | MSC (Microsave) Digital Financial Inclusion in India– Phase 3 (DFII-3) Pillar 1 - Strengthen India's DBT/G2P program Pillar 2 - Make digital payments work for the low- and middle- income (LMI) segments | | | |

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| 5 | Women World Banking Advancing financial inclusion for women through PMJDY led engagement | May be involve BC and HSGs to ensure more women participation for your trainings Can support unlocking higher credit for productive use - Abhishek Samhita Grameen - conduct gender sensitization as part of customer centricity training we tried it and it works Leaderships of RRBs and PSBs determines whether F1 and gender intentionality will be priority – Grameen Interesting to learn that savings actually starts after the 5th Deposit Dvara - Studying women's money management that can contribute to design of UPI for her Ranjini Samhita - Livelihood related support for women example financial literacy digital literacy marketing linkages (ONDC) entrepreneurship development FMR LEAD - can collaborate and support with product designing and testing Mitul MSC - communication to women can be around goals instead of OD limits example - save for 10 months and get a loan to buy a goat Saurabh Grameen - please conduct session on GIS and its application to DCNMS for us Mahima - BMGF - look up ISAPTI institutes work on women trust in digital platform Analyze admin or program data to find out who is getting left out | | |

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| 6 | Access Development Global Inclusive Finance Initiative | Make discussions more contemporary Smaller panels - more workshops - Invite session for proposals Take more global role - discuss Asia & Africa too Dvara - you can ask organization in sector contribute on speaker names Start-ups, youth and women in panels are required Grameen have women subject matter experts please do connect Amrita - Swadhaar fin access - happy to by be panelist or a speaker in an upcoming summit as women speakers are listed as a challenge Blended fin track - Abhishek from Samhita Urmee Swadhaar - want to connect for round table ideas - IFI Grameen - co-design panels based on current challenges and opportunities | | |

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| 7 | Dvara Digitizing Women's Money Management | Prabir BMGF - Digital team trust Anahita & Arjun - Survey Data Survey in Meghalaya Prabir BMGF - Microsave follow up their financial diaries work Prabir BMGF - SFA Onboarding info apps Amrita - Swadhar fin access consider the whole household/ influencers to the decision women make Sudipto Saha - Access dev services - Findings and recommendation can be shared in global inclusive finance summit Urmee - Swadhaar - Collaborations around the digital behavior aspects intervention design digital + Physical based on findings | | |

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| 8 | IFMR Scoping excluded geographies and segments for FSP initiatives | Swati WWB - distinct level analysis whatever and wherever available HP & JK sip CGTMSE state level enabler Sudipto saha - access Finding the suggestions can be disseminated during global inclusive finance summit can collaborate with FPO program with Access Access development - Stakeholder ownership Dvara - Can use NABARD survey results NAFIS 2016 for further analysis Amrita Kapoor - Swadhaar - first imp step would be to partner or collaborate with local govt bodies and inform them Grameen - We can add this data and analysis to GIS map that we are developing MSC - you be following access usage and quality parameters. Barriers across cutting issues MSC - Use of tech and tech solution is very critical Look at Govt intervention and their impact on financial inclusion Urmee Smadhaan - Lack of Granule user level usage data in public data sets would love to hear more about supply side happening Please share data and learning documentation on exclusion | | |

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| 9 | ACCION Account Aggregator for Financial Inclusion | Saurabh Grameen - Grameen is working on AA framework and wants to see your work and collaborate | | |

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| 10 | IIMA Women's Financial Inclusion Initiative | Explore blended finance together Blended finance Digital distribution through BC channel - Saurabh Singh Grameen NRLM Partnership CSC as Partners - Assisted credit Saving to mimic chit funds Women in joint families Women in Nuclear families Single women/widowed How much money can banks make? | | - Exchanging knowledge on women Fin. Behavior - Nikhil Samagra |

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| | Grameen Scaling Agent Viability and Quality in India | Mansi MSC - Average monthly income of the agents Priyanka - IIMA - Telemedicine delivered through BC N/W. Avg income is 7500 Dvara - Partnership on testing rating mechanism for agents Priyanka - IIMA - we can bring some fintechs that can distribute the products through BC partners thus helping you expand your product suite for them | | |

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| 12 | ICRIER Making UPI Universal, Accessible and Affordable for all Indians | with voice-based payments, more frauds are happening!- Priyanka IINA Ventures IFMR LEAD. Can collaborate and support during intervention designing phase- can use learnings from some of our past projects- <u>Vicha.parakh@ifmr</u> Grameen and ICRIER can collaborate on the working with BCs channel- Saurabh Singh (Grameen) | - Why No representation from Northern States - Saurabh (Grameen) | MSC - Collaboration can support after the research is done onpolicy & implementation Focus on use Cases. MSC has Good body of knowledge on this to support and speed up We are supporting a study to assess UPI adoption by women to identify barreiers and drive it option. We should exchange notes - Trisha IIMA |

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| 13 | ACCION Probabilistic Cashflow Model | Maansi - ICRIER - worth considering overlaps/complementarities Saurabh - Grameen - excited for the model to be up and want BCNMS to be the part of this exercise Trisha - IIMA - Startup mentorship | | |

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| 14 | MSC IPPB Program Phase II | Grameen - Grameen dak sewak and postman map - taking to GIS heat map can tested FIPD be scaled through post personal New product design for the channel - can be checked such products in BC Startups for Fincluvation 2 distribution of savings account - Sandeep IIMAV | | |

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| 15 | Woman World Banking Supporting CGTMSE to unlock credit for Women owned micro- enterprises | Amazon/Amex ACCION - AA/CGTMSE Sandeep IIMAV - introduce lending startups that can leverage CGTMSE for loans to micro entrepreneurs | | |

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| 16 | Sa-Dhan Enabling Formal Financing to women-led Enterprises | Saurabh Grameen - collaboration on the advancing women enterprise in west Bengal Sandeep - IIMAV - connect with startup Underwriting product design for SHGS Amrta - Swadhaar - SOPs are important for effective implementation and scale | | |

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|----------------|---|---------------------------|------------|--------------|
| 17 | Samhita | | | |
| | Supporting the empowerment of 1M+ women through ONDC | | | |
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| 18 | Swadhaar FINACTResear ch and Action for Financial Inclusion | Kelpa - WWB definite potential for leveraging the content and platform (WAPS) for some of the fintechs that we work with Arindam Grameen - synergy with Grameen guru a gamified app for financial literacy Trisha IIMA ventures - Dissemination, workshops with fintech startup, research exchange, codesign playbooks | | |

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| 19 | MSC | | | |
| | Pathways to Enhancing Financial Inclusion | | | |
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|----------------|---|--|------------|--------------|
| 20 | MSC Pathways to Enhancing Financial Inclusion in India (PEFI 2) And Promoting Financial Inclusion using Community platforms (PFICP) | Sabina - IFMR Cross learning and collaborative efforts in working with stake hokders | | |

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|----------------|---|---|------------|--------------|
| 21 | MSC Supporting Aspirational Blocks | Amrita - swadhar fin access - Identify different personas in the areas and customise solutions or interventions around these. | | |

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| 22 | MSC Support UIDAI deepen use cases for vulnerable populations | IFMR LEAD - Can explore engaging in the research work that can help measure the impact of this intervention Amrita Swaddhar fin access - would love to see more insights into the sand box Kelpore - WWB very relevant for women segment how do we develop use cases for woman. Very exiting! | | |

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| 23 | | - Grameen for innovations - can learn from SAMAG streamlined process of problem analysis | | |
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